

## Profile of **Mr. Chandrakant Salunkhe**



Mr. Chandrakant Salunkhe was involved in the family-owned business from 1982 after completion of his education in Commerce & Business Management studies and has established his own business group “Macro Group of Companies” in 1991, situated in Mumbai. The Macro group is involved in manufacturing, marketing and export of Packaging Machines, Equipments and material, capital goods, industrial products, processing food products, industrial electronic & electricals Equipments and supporting large Industries & SMEs for the upgradation of packaging unit & adoption of advanced packaging technology, patented and advanced technology.

### Macro Group of Companies:

- Salunkhe Packaging Pvt. Ltd.
- Macro Corporate Services Pvt. Ltd.
- Salunkhe Exports Pvt. Ltd
- Geoptech Solutions Pvt. Ltd.
- SME Industrial Park India Pvt. Ltd.

As a serial entrepreneur, Mr. Chandrakant Salunkhe has founded “SME Chamber of India” in 1993 to integrate SMEs for better business connectivity and growth. As an “SME rights activist”, Mr. Salunkhe has been on the forefront for policy change & its implementation to secure the interest of SME sector, regularly interacting with Prime Ministers, other ministers, government officials and Heads of regulatory authorities, financial Institutions & corporate to resolves issues of SME sector, advocacy for new policies & schemes and empower SMEs for global competitiveness as well as to give priority to SME sector in Ease of doing Business in India. He has taken lead to set up “SME Stock Exchange”, TReDS - Electronic platform for Trade Receivables, National Skill Development Corporation, Change of Definition of SMEs in 2002 & 2020, exclusive SME divisions in various state governments and Indian missions in various countries, Start-up India and collateral free financial facility for SMEs.

Under the dynamic leadership of Mr. Salunkhe, SME Chamber of India is providing support services to large number of SME members for Business growth, strengthening & transformation SMEs for business expansion & diversification, channelising finance & investment, identify emerging opportunities in exports, joint venture, technology transfer, contract manufacturing, merger & acquisitions, import facilitation, commercialization of inventions & innovations, imparting knowledge & education, Government Services, setting up new manufacturing industries, guidance for marketing, promotion, franchise and distributorship as well as various initiatives & policies for revival of sick SME & manufacturing units. He has taken keen interest to organise regularly various National & International level trade promotional activities, events, conferences, Seminars, Webinars, round table discussions, study visits and led many delegations to visit various countries to establish business cooperation & explore various emerging business opportunities.

Mr. Salunkhe has also initiated a unique brand “India SME Excellence Awards” for recognising SMEs for their remarkable achievements in business, innovation, invention & outstanding contributions towards nation building for the last 21 years. He has also been mentoring start-ups, Young & Women entrepreneurs to explore new business opportunities and convert their business ideas into profitable ventures as well as “Pride of Maharashtra”, “Pride of Gujarat”, “Pride of Rajasthan” and “Pride of Pune” awards to recognise Individuals, corporates, institutions and Govt agencies for their efforts.

Mr. Salunkhe has also founded the various organisations & brands to provide platforms to Entrepreneurs to Connect, Communicate & enhance business cooperation at national & international level. Mr. Salunkhe has travelled many times to USA, Canada, UK, Israel, various European Countries, Japan, Australia, New Zealand, South Korea, Hong Kong, China, Turkey, Malaysia, Thailand, Indonesia, Vietnam, Egypt, Singapore, Bahrain, UAE, South Africa, Oman, Mauritius, Qatar, Taiwan, Sri Lanka and all GCC Countries.

### Organisations & Brands:

- SME Chamber of India (Small and Medium Business Development Chamber of India)
- Federation of Indian SME Associations
- India International Trade Centre (Investment and Trade Promotion Organisation - recognized and supported by Government of India and Government of Maharashtra)
- World SME Trade Centre
- Marathi Chamber of Business and Industries
- Maharashtra Industrial and Economic Development Association (MIEDA)
- SME Export Promotion Council
- SME Business Management Institute
- SME Investment Promotion Council
- SME Insurance Promotion Council
- NRI Business Support Centre
- Packaging Industry Association of India (PIAI)
- Start-Ups Council of India
- SME Industrial Parks of India
- SME Technology Development Council
- SME Business Forum
- Entrepreneurship Development division (with various Educational Institutes)
- Women Entrepreneurs Development Council
- SME Insurance Promotion Council
- “SMEtalks” & “SMECoach” platforms
- SME Connect - Magazine
- International Business Forum of India
  - India - US SME Business Council
  - India - Canada SME Business Council
  - Europe - India SME Business Council
  - India - Japan SME Business Council
  - India - GCC SME Business Council
  - India - UK SME Business Council
  - India - China Business Council
  - India - Hungary Business Council
  - India - Africa SME Business Council
  - India - Germany SME Business Council
  - India - South Korea SME Business Council
  - India - Brazil SME Business Council
  - India - Poland SME Business Council
  - India - Italy SME Business Council
  - India - Romania Business Council
  - India - Bulgaria Business Council

### Mr. Salunkhe' s contribution:

- Mr. Salunkhe has invited by Mr Narendra Modi, Hon'ble Prime Minister on 27th December 2019 to provide his suggestions for the empowerment of SME sector for better performance for global competitiveness and to achieve target growth.
- Organised SME & Entrepreneurship awards function in the presence of then Hon'ble Prime Minister Mr Atal Bihari Vajpayee on 1<sup>st</sup> May, 2002 at New Delhi and recommended to change of the definition of Small-Scale Industrial sector and to create new MSME Act
- Mr. Salunkhe was a team member for organizing first ever “Jagatik Marathi Parishad” in 1989 in Mauritius.
- Mr. Salunkhe was a key organizer for organizing “Jagatik Marathi Parishad” in 1994 at Vigyan Bhavan, New Delhi in the presence of the then President, Prime of Minister of India, Finance Minister, Chief Minister of Maharashtra and dignitaries from India and global.
- Mr. Salunkhe has taken largest members delegation to Houston BMM Convention in 1995 along with Hon'ble Chief Minister of Maharashtra, Mr. Manohar Joshi.
- Mr. Salunkhe has been regularly attending BMM Conventions from 1995 to 2008 with active participation with a large number of delegates.
- Mr. Salunkhe has been organizing various activities for the benefit of Marathi Entrepreneurs from 1989 onwards and providing platform to Marathi Entrepreneurs for business growth, channelizing finance and investments, supporting for international cooperation and business connectivity in various sectors through “Marathi Chamber of Business and Industries”.
- He is a Member of RBI Governor's Pre-Monetary Policy Review Committee for the last 15 years
- He is a Member, RBI Empowered Committee for SMEs and SLIC for various states for the last 15 years
- Member of the working group to study “MSME Development Act, 2006” to change the definitions of MSME sector constituted on 8th January 2020 by the Ministry and previously 2002 and 2005 & 2006.

- He was a Keynote Speaker at “European SME Congress” organized by European commission on October 2016 at Katowice, Poland.
- He was a Keynote Speaker at “SME Assembly” organized by European commission on November 2013 at Vilnius, Lithuania
- He was a Keynote Speaker at “World Trade Symposium” annual conference organized by Financial Times in June 2016 at London.
- He was a Keynote Speaker at G-20 Conference on SME sector at Riyadh, Saudi Arabia, 2014.
- He has inaugurated the “Industrial & Commercial Bank of China” - ICBC Bank, India Branch on 15th September 2011 at Mumbai. ICBC is the world’s 4<sup>th</sup> largest bank, with brand value of US\$ 55 billion. ICBC Bank ranks the most valuable financial brands.
- He was a Member of Industry Task Force of Maharashtra, under the Chairmanship of Chief Minister (2002 - 2007)
- Board Member of National Advisory Board of MSME, Government of India (2011-2013)
- Advocacy to set up “SME Stock Exchange” during the tenure of Mr C B Bhavé, as the Chairman, Securities and Exchange Board of India (SEBI) from 2008 to 2010.
- Board of Director of Bharat Heavy Plates and Vessels Ltd. (2002 - 2004)
- Board of Director of Asia Mergers and Acquisitions Association
- Advocacy to set up National Skill Development Corporation through Mr Montek Singh Ahluwalia, then Deputy Chairman, Planning commission of India in 2008.
- Organised SME & Entrepreneurship Awards function in the presence of Hon’ble Deputy Prime Minister Mr Lal Krishna Advani on 1st May, 2003 at New Delhi.
- As the Hon Chairman of Law & Order of “Federation of Association of Maharashtra”, he has taken lead with Mumbai Police to kick out goons to improve deteriorated law and order situation in Mumbai from April to November, 1998.
- He has organized “Advantage Maharashtra” the first ever “Global investment conference” a mega & grand event in 1996 at Mumbai, jointly with Government of Maharashtra, in the presence of then Prime minister Mr H.D. Deve Gowda and then Chief Minister of Maharashtra Mr Manohar Joshi.
- He has been Member of various Government Committees, Study Groups and expert group to present new concepts and new ideas and given inputs on Industry, Finance and SME Sector for the last 20 years.
- He has been regularly sharing his views and thoughts at national & international media, TV channels, Business magazines and at webinars, conferences, round table, debates and various events.

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